A checklist for getting started on social Media.

1. Pick your social channels

Pick the social media channels that make the most sense for your business and where your target audience is most active. Once you've narrowed down your list of potential social channels, start experimenting. See which ones generate the most interest from your target audience and go from there.

2. Complete your profiles

Your social media profiles are critical for building a strong online presence. Having complete social profiles helps you to come across as more credible and professional. When all of your social media accounts are up-to-date, it shows that you're serious about your brand and that you're keeping up with the latest trends.

3. Find your brand voice

Think about what kind of tone you want to set with your audience. Do you want to be friendly and approachable? Or are you aiming for a more professional tone? Once you've decided on the general feel of your voice, start creating content that reflects it.

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4. Define your content strategy

You know that content is key to driving traffic to your website and generating leads. But what kind of content should you be creating? And how can you ensure that your content is reaching your target audience? Developing a content strategy is the most important step to ensuring that your content is effective and achieving your business goals.

5. Create your content calendar

This will help you not only keep track of what you need to post, but also ensure that your content is fresh and engaging. Be sure to leave some flexibility in your schedule so that you can adjust as needed. Scheduling tools allow you to create, plan and publish your posts ahead of time, which can be a huge time-saver.

6. Engage with others

When you engage with others on social media, you're showing that you care about your customers and their opinions. This can help build trust and loyalty between you and your customers. Engaging with others also allows you to stay up-to-date on what's going on in your industry. You can learn about new trends by reading and responding to comments on social media.

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7. Promote your social channels

Do some research to find out which hashtags are being used most often in your industry, and make sure to use them in your posts. Don't forget to link to your social channels from your website, email signature, and other online properties. This will make it easy for people to connect with you online.

8. Monitor your social media insights

By understanding what content is resonating with your audience and which posts are getting the most engagement, you can tailor your content strategy to be more effective.

Sidenote: Have you been thinking about starting a blog? Do you have so many ideas swirling around in your head, but don't know where to start?

Starting a blog is one of the best things you can do for yourself or your business.

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Read: <u>How to Start a Blog (Beginner's Guide)</u>

https://share.talkbitz.com/kFlx

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